



PARTNER IN QUALITY SOLUTIONS
FOR THE WASTE MANAGEMENT

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TERBERG ROS ROCA GROUP

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TERBERG ROSROCA GROUP LIMITED



ROYAL TERBERG GROUP B.V. (THE NETHERLANDS)

CORPORATE STRUCTURE
Commercial
February 2021



CORE VALUES

- Entrepreneurial spirit
- Customer focus
- Innovation
- Quality
- Flexibility
- Integrity
- Sustainability

MAIN FACTS

- Founded in 1869
- Family-owned
- Turnover: € 1,018 billion (2020)
- Employees: appr. 2,900
- Companies in 12 countries
- Export worldwide: > 100 countries



TERBERG ROSROCA GROUP LIMITED



Special
Vehicles

Other activities:
- Truck modification
- Leasing



**Terberg
Environment**

**Ros Roca
Environment**

Terberg UK

Terberg NL

Dennis
Eagle

Eurovoirie

Terberg
Belg

Terberg PL

HS

Resitul

Ros Roca

Merger in February 2016

 **TERBERG ROSROCA** GROUP LIMITED

TERBERG ROSROCA GROUP LIMITED



World leader in waste collection equipment with the widest range



Unique RCV producer in the world with its own production of chassis and bin lifts



1,672

employees



448 M

Consolidated turnover 2020



2.500 u./year



1.100 u./year



12.000 u./year

Rear Loaders

Side Loaders

Front Loaders

- RCVs
- Lifters
- Chassis






- Water tanks
- Bin Washers



- Containers
- Trade activities
- Services



Ros Roca efficiently combines three types of manufacturing processes, providing a cost-efficient supply across key markets

	FBM (Full Body Mounted) 	FBU (Full Body Unmounted) 	SKD o CKD (Semi o Completely Knock Down) 
Olympus	✓	✓	✓
Olympus Mini	✓	✓	✓
Container washer	✓	✓	

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ROS ROCA
MAIN CORPORATE AND
PRODUCT FACTS

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Domestic leader in collection and cleaning equipment.

€98 M

Budgeted turnover 2021



400 Employees



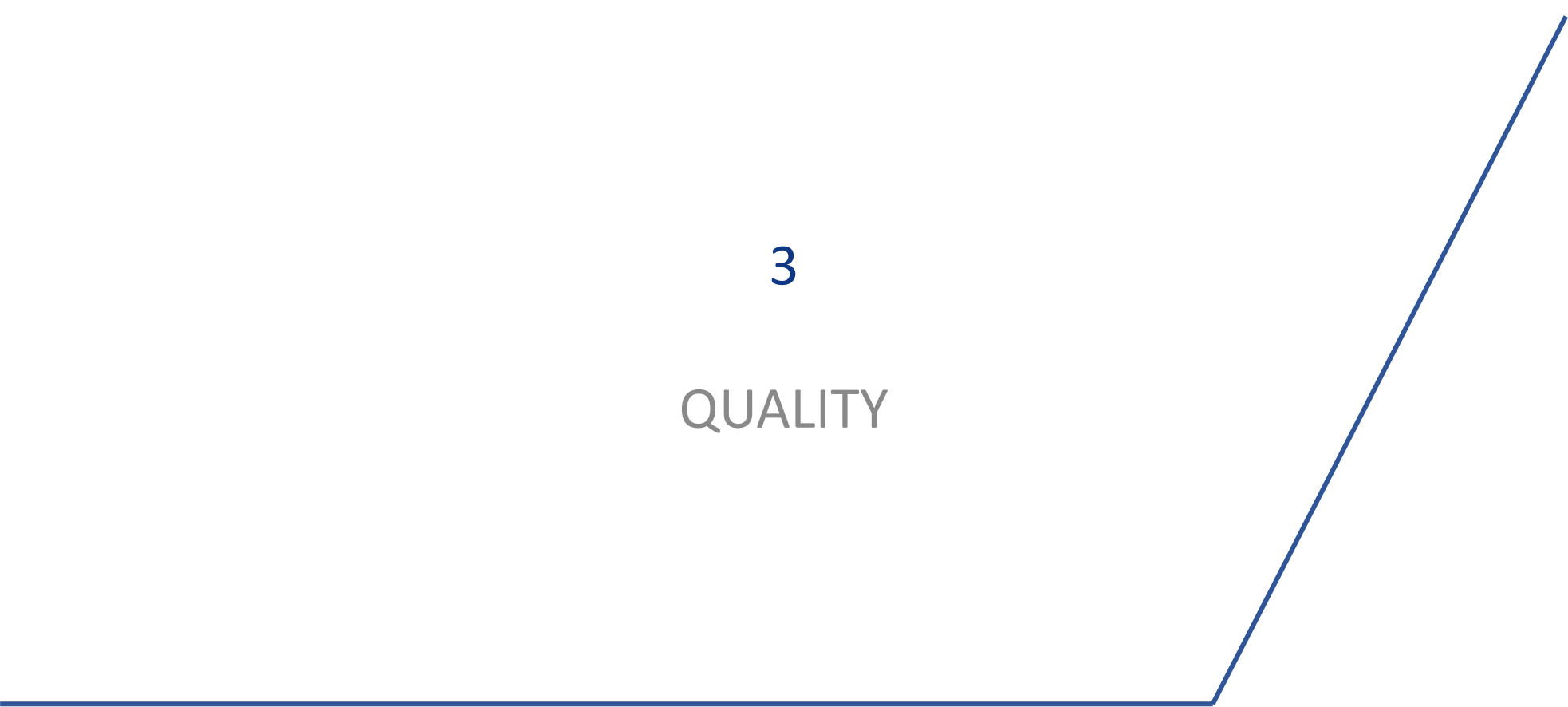
900 u./year



12.000 u./year

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QUALITY



The most advanced, reliable and safety technology

ISO 9001 (Quality Management)

ISO 14001 (Environment Management)

ISO 14006 (Eco-design Management System)

ISO 50001 (Energy Management)

ISO 45001 (Health and Safety Management System)

EMAS (EU ECO Management and Audit Scheme)



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CIRCULAR ECONOMY

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ROS ROCA COMMITTED TO THE 17 SUSTAINABLE DEVELOPMENT GOALS (2015-2030)

The company has integrated in its strategy and in its operating model the achievement of the SDG, an initiative promoted by the United Nations.

The 2030 agenda requires changing the current production and consumption model to achieve efficient management of natural resources.



Carbon Footprint Reduction Plan Ros Roca

- ✓ Reduce GHG emissions from electricity consumption.
- ✓ Reduce GHG emissions from fuel consumption fossils in air conditioning and external and internal displacements.
- ✓ Offset CO2 emissions by reforesting a 3.5 hectare forest that burned down in 2015.



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CLEANING EQUIPMENT AND
WASTE COLLECTION

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Olympus, rear-loader refuse collector

Capacities from 10 to 27m³



Olympus Twin Pack, refuse collector

It incorporates two bodies and two tailgates which are totally independent



Olympus Extra Narrow refuse collector

Capacities from 10 to 16m³



Olympus Mini, refuse collector

Capacities of 5m³

**Olympus, NM**

With capacities ranging from 10 to 27 m³.
For non-CE markets

**Olympus Mini NM**

With capacities ranging from 6 to 10 m³.
For non-CE markets

**Olympus High Capacity**

It incorporates the loader hopper and large capacity tailgate

**Olympus Multi-purpose refuse collector**

With specially enlarged hopper for receiving containers lifted with a hydraulic crane

**Olympus Hybrid refuse collector****Bin-washing equipment**

Cold water bin washing equipment

**Speedline SLM, side-loader refuse collector**

For containers from 1.700 to 3.200 l.

**Speedline, side-loader refuse collector**

For containers from 60 to 2.300l. With a fixed body and a container changing system (CWS)

**Injection side-loading container ICON**

Manufactured with capacities of 2.000 and 3.000 l

**Injection side-loading container**

Manufactured with capacities of 2.200 and 3.200 l

**Rotomolding side-loading container**

With capacities of 2.400 and 3.200l



OmniDEL
Hidraulic



OmniDEL
ne



OmniDel Triple



OmniMAX
Hidraulic



OmniDEKA



OmniDEKA
ne



UPC



INDUSTRIAL



DUO



UPC TP



MOC



MOC INDUSTRIAL

**Water tanker**

Soundproofed watering and flushing equipment with capacities from 8,600 to 16,000 l

WASTE COLLECTION / FRONT-LOADING**Millennium front-loader refuse collector**

It has a volume capacity of 37-43 m³

LOW CABIN CHASSIS

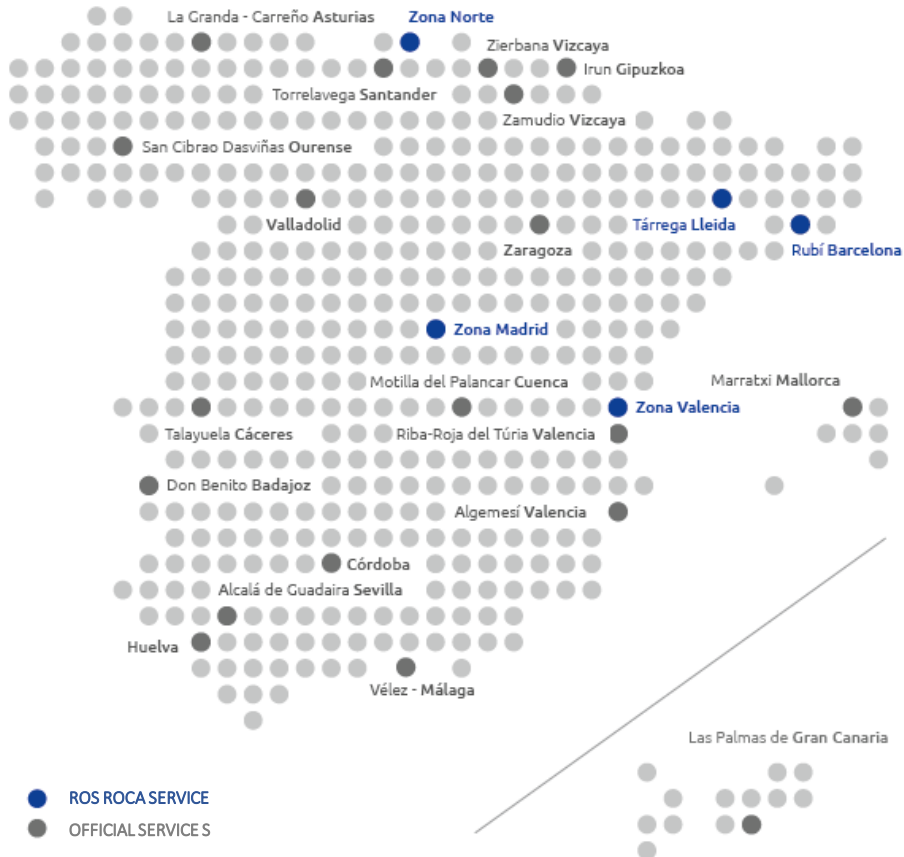
Electric low-cabin chassis Euro 6

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AFTER SALES SERVICE

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National Service network



Pinto (Madrid)



Rubí (Barcelona)



Galdakao (Bizkaia)

DUAL TRAINING from TECHNICAL SCHOOLS
(ROS ROCA began in 2006)

DUAL TRAINING from the UNIVERSITY
(ROS ROCA began in 2017)

Number of students on Dual Training in 2021 year

DUAL TRAINING from TECHNICAL SCHOOLS:

- ✓ 7 HLE Industrial Mechatronic.
- ✓ 1 HLE Administration & Finance.
- ✓ 1 HLE Automotive.
- ✓ 8 MLE Electromechanical Maintenance.
- ✓ 1 MLE Electromechanical car.

Total 18 students

Locations: Tàrrega's factory (12), Fonolleres (1),
Rubí (3), Pinto (1), Galdakao (1).

HLE: Higher Level Education

MLE: Middle Level Education

Compensation: HLE 5,5 €/h gross
MLE 4,5 €/h gross

DUAL TRAINING from the UNIVERSITY:

Master's Degree in Industrial Engineering UdL:

- ✓ 2 Internships in Process Engineering
- ✓ 1 Internship in SLC Design Engineering
- ✓ 1 Internship in RCV's Design Engineering
- ✓ 1 Internship in Customer Demand
- ✓ 1 Internship in After Sales Customer Service

Total 6 students

Location: Tàrrega

Compensation: 1st year 14.000 €/annual gross
2nd year 15.000 €/annual gross

Working time: part time (4 h/day)

5 students with other types of university internships, in 2021:

From:

- ✓ UNIVERSIDAD DE LLEIDA- **UdL**
- ✓ UNIVERSIDAD DE BARCELONA- **UB**
- ✓ UNIVERSIDAD AUTÓNOMA BARCELONA - **UAB**
- ✓ UNIVERSIDAD POLITÉCNICA CATALUÑA – **UPC**
- ✓ ESCOLA UNIVERSITARIA FORMATIC BARCELONA - **EUFB**

Compensation: 6 €/h gross



Av. Cervera s/n 25300 Tàrrega España

 973 50 81 00

 rosroca@rosroca.com

 ROS ROCA

 www.rosroca.es